### The Class of 1973 Campaign-Non Sibi...Continuing the Legacy and The 50th Reunion Color Company Competition

### **Frequently Asked Questions**

### Q: Does any gift count?

A: Our campaign was built on the principle that "Every Gift Counts...Every Classmate Matters". Therefore, any gift or multi-year pledge or any estate intention made through the Naval Academy Foundation during the Campaign period (September 2015 through December 2023) will count.

### Q: What is expected of me?

A: Making any philanthropic commitment is a very personal decision. In making your decision regarding your own gift or commitment to the "Non Sibi - Continuing the Legacy Campaign", of course you should consider your own situation and that of your family; your financial means; your net worth; your area of interest at USNA. **But, please also consider this:** "What has your Naval Academy experience, your degree and your commission meant to you over the past 50 years?" Once you've taken all of the above into account, please make a gift that is meaningful to you. Remember: "Every Gift Counts...Every Classmate Matters!".

### Q. How do I make a Class of 1973 Campaign gift?

A. The easiest and most secure way is to go to:

www.usna.com/give/1973

or\_email\_clay.evans@usna.com\_ or\_dan.guattrini@usna.com\_

You can also make an estate gift that will be counted toward the class project. You can make an estate gift through your *will or trust* or you can make the Naval Academy Foundation a *beneficiary of an IRA or other account*. Once your gift is in place, complete an *Estate Commitment form* and send with supporting documentation to *Patti Bender*, *Senior Director of Planned Giving*.

# Q: I am turning 70 1/2 this calendar year (or before the campaign ends). Does that offer me philanthropic opportunities unique to where I am in life?

A: Absolutely! See the "Can I make a gift from my IRA?" Question and Answer below.

#### Q. Can I make my gift from my IRA?

A. Yes. Once you are 70 ½ you can make a qualified charitable distribution from your IRA (IRA QCD). Details about IRA QCDs and instructions for making a gift can be found at

# www.usna.com/IRA-QCD

IRA QCDs do not generate a tax deduction, but you don't have to pay the deferred income tax due on the withdrawal.

### Q. Is it possible to gift appreciated securities?

A. Yes. Go to:

### www.usna.com/give/1973

Scroll down to "Other Ways to Give" and click on "Securities" to see the process.

### Q. Can I make a gift via a multi-year pledge?

Yes. A pledge is an option as you navigate online through the donation process at:

### www.usna.com/give/1973

You can make a pledge for up to 5 years paid monthly, quarterly, or annually. For example, you could make a pledge of \$73 per month until you turn age 73. The total amount of the pledge will count for the Campaign even if the pledge period extends past our 50th reunion.

# Q. Can I direct a corporate matching gift to the Class of '73 Campaign?

A. Yes. Many corporations offer retired employees the benefit of matching gift programs. Go to:

### www.usna.com/give/1973

Scroll down to "Other Ways to Give" and click on "Matching Gifts".

### Q. How will my gift be allocated?

A. Unless you specify otherwise, your gift will be split as follows:

Naval Academy Fund – 15% Heinz Lenz Fellowship for the Physical Mission- 30% Class of 1973 Ensign Fred Minier Ethics Fellow – 30% Academic Excellence – 25%

# Q. Can I change the predetermined allocation percentages for my donation?

A. Yes. If you would like to deviate from the pre-set allocations, please email **dan.quattrini@usna.com** or **clay.evans@usna.com** who will assist you

# Q. Can I vector some or all my gift to something other than the predetermined areas, such as the rowing program, skydiving club, etc.?

A. Yes. Please email **dan.quattrini@usna.com** or **clay.evans@usna.com** and they will assist you.

### Q. Can my gift be made in honor or memory of a classmate?

A. Yes. A "Tribute Gift" is a great way to honor or memorialize a classmate. Go to:

# www.usna.com/give/1973

Scroll down to "Other Ways to Give" and click on "Tribute Gifts".

#### Q. Does my gift count towards President's Circle?

A. Absolutely. The President's Circle is the premier giving society of the Naval Academy Foundation, recognizing more than 1,500 generous donors annually. Gifts totaling \$2500 or more per calendar year qualifies you for President's Circle. There are several "Courtesies" extended to President's Circle donors. As of December 2020, there were over 40 members of our class giving at this level and more. Please join us! For specific questions regarding President's Circle contact:

Megan.Farmer@usna.com\_or go to USNA.com/pc

#### Q. What is The 50th Reunion Color Company Competition?

A. In the Spring of 2021, The 50th Reunion Campaign Committee will launch The 50th Reunion Color Company Competition to help boost the participation from all of our 36 Companies. No 50th reunion class has gone above 60% participation, but the Class of 1973 is NOT just any class. **Our goal is to have 73% participation.** The Company with the highest percentage of participants in our 50<sup>th</sup> Reunion Campaign will be declared The Class of 1973 50th Reunion Color Company. For more information, go to the Class of '73's website:

## http://1973.usnaclasses.net

or consult with your Company Rep.

# Q. Would a Tribute Gift count towards the Color Company Competition?

A. If a Tribute Gift is made during the campaign, of course it would count for you. Note: It would not be credited as a gift from the honored or memorialized classmate.

# Q. How do I find out where my company stands in the Color Company Competition?

A. Standings will be published periodically through the Class of '73 website

http://1973.usnaclasses.net

Company Reps will be updated quarterly.

### Q. When is the Color Company Competition over?

A. Your gift needs to be received by the USNA Foundation not later than August 31, 2023 to count in the Color Company Competition. If you are pledging over a period of time, the initial pledge installment needs to be made by August 31, 2023.

# Q. If my company wins the Color Company Competition, how will we be recognized?

A. Although the Color Company Competition Committee is working with the Class Campaign Leadership Council and current USNA Leadership on appropriate recognition for the winning Color Company during our Reunion weekend in the Fall 2023, for now we must respond "TBD" and suggest you continue to check in on the Class Website

## http://1973.usnaclasses.net.

for more information as our 50th Reunion gathering approaches!

#### Q. Who can I reach out to if I have other questions?

A. See points of contact below:

General questions - George Watt '73, GPWATT@1973.usna.com

Color Company Competition questions- Mike Zimet '73, mzimet73@gmail.com

President's Circle - Megan Farmer, megan.farmer@usna.com

Class Gifts – Dan Quattrini , dan.quattrini@usna.com\_ 952-320-5533

Estate and life income gifts – Patti Bender, patti.bender@usna.com 410-295-4187

IRA QCDs – Liz Root, elizabeth.root@usna.com 410-295-4126

### "Every Gift Counts...Every Classmate Matters!"